



# **OPPORTUNITIES**



Thursday, May 3 - Saturday, May 5, 2012 Kiawah Island Golf Resort Kiawah Island, SC



## Annual Meeting

This three-day meeting will take place on Thursday, May 3 - Saturday, May 5, 2012 at the Kiawah Island Golf Resort in Kiawah Island, SC (1 Sanctuary Beach Drive, Kiawah Island, SC 29455, (843) 768-2121).

From the outstanding educational program to relaxing by the beach, you will not want to miss this year's course at Kiawah Island. Kiawah Island Golf Resort features world-class recreational facilities. Only guests have access to exclusive use of resort pools, preferred golf and tee times, preferred tennis and court times, preferred nature programs and kids camp, complimentary door-to-door resort transportation, advance dining reservations and preferred availability, advance spa reservations and preferred availability, resort charaging privileges, personal service, and complimentary trash and towel services.

## Kiawah <mark>Isl</mark>and, SC

Kiawah Island is a resort and residential community where decades of dedication have preserved the beauty of Kiawah's pristine ten-mile beach, tidal marshes, maritime forests and freshwater ponds. The result is a nurturing habitat for wildlife – and for those who choose to call Kiawah Island home. Residents live surrounded by Lowcountry nature, yet close to Kiawah's luxury amenities and is only 21 miles from Charleston, SC.

Kiawah Island Golf Resort

To book your hotel reservation at the Kiawah Island Golf Resort, please call (800) 654.2924

- Use code: **'South<mark>ern S</mark>tates Rhinology'** when bookin<mark>g you</mark>r room
- Group room rates for 1 BDRM scenic villas are \$209/night
- Group room rates for 2 BDRM scenic villas are \$254/night
- Group room rates for 3 BDRM scenic villas are \$288/night
- Group room rates for The Sanctuary are based on availability and current Kiawah Resort rates.
- Reservations *must* be made by **April 2**, **2012** in order to be guaranteed.

For more information on the Kiawah Island Golf Resort, please visit www.kiawahresort.com

Exhibitor Information

### SET-UP

The lecture portion of this conference will be held at the Kiawah Island Golf Resort's East Beach Conference Center, 12 Kiawah Beach Drive, Kiawah Island, South Carolina 29455. **Exhibitors are allowed to set-up from 5:00 PM** - **7:00 PM on Wednesday, May 2, 2012**. Exhibitors must be ready to exhibit promptly at 7:00 AM on Thursday, May 3, 2012. Each patron level includes one table per exhibitor unless additional tables are purchased.

### SCHEDULE

Thursday, May 3 7:00 AM - 1:00 PM 6:30 PM - 8:00 PM Exhibit Viewing/Cocktail Reception

Friday, April 1 7:00 AM - 1:00 PM Exhibit Viewing

#### **BREAK-DOWN**

You may break down your exhibit at anytime; however, **all exhibits must be fully broken down by 3:00 PM, Friday, May 4.** Due to strict rules and regulations all exhibit areas must be clean and free of debris before departing. If you wish, you may neatly leave additional materials for attendees to take on their own.

### SHIPPING

Please ship all of your deliveries to the Kiawah Island Golf Resort. They will accept (10) registration boxes free of charge. Any additional boxes or freight will require a \$5.00/box handling fee. Exhibits and larger boxes (over 50 lbs.) will incur an additional fee (minimum of \$25.00 per piece). To insure that your freight is delivered to the proper destination, please address to:

Please ship all deliveries to: Barbara Steele Conference Services Office Kiawah Island Golf Resort 1 Sanctuary Beach Drive Kiawah Island, SC 29455 ATTN: SSRF 05/02/12

#### DIRECTIONS

Kiawah Island Golf Resort, 1 Sanctuary Beach Drive, Kiawah Island, SC 29455, (843) 768-2121

#### • From the North or West

Approach the Charleston area on I-95 South and/or I-26 East to I-526 West. Follow I-526 to 17 South, travel about 5 miles and turn left onto Main Road. Follow the signs to Kiawah Island.

#### From the South

Follow I-95 North to US-17 North (Charleston - Exit 3<mark>3). Tr</mark>avel 52 miles on US-17, then turn right onto Main Road. Follow the signs to Kiawah Island.

#### From the Charleston International Airport

Departing Charleston International Airport, follow International Boulevard for two miles. Follow signs for Interstate 526 West (Savannah). Follow Interstate 526 for 6 miles to end of the interstate. At the end, turn right onto Savannah Highway/US 17 South. Continue on Savannah Highway/US 17 South for five miles, at the 5th Traffic Light, turn left onto Main Road. (Landmark - Burger King/BP Gas Station). Continue on Main Road for 15 miles, you will arrive at a roundabout (Main Road will change names three times: Main to Bohicket Road, Bohicket Road turns into Betsy Kerrison Parkway). Stay in the left lane as you enter the roundabout and proceed 3/4 way around to the exit: Kiawah Island Parkway. Once on the island, you will pass through the security gate (left lane), the resort will be 2 miles past the gate, 7th street on the right.

## **Patron Levels**

Platinum Level

- Featured 'Company of the Month' online spotlight including your company's logo, clickable link to your company's website and a short 75-words or less "About Us" (Maximum: 1 month) on SSRF website
- 50-words or less company description in activity program
- Home Page banner on SSRF website for 3 months
- One online article listed on SSRF website for a maximum of 30 days (Content is subject to approval and based on a first-come, first-serve basis. Only 1 available at a time. All other articles will be placed on a waiting list and rotated out.)
- Company logo on SSRF website noted as a Platinum Patron with clickable link to your website
- AV Support Your company name and logo will be displayed in the conference room on the overhead until scientific meeting begins. (Logo to be removed at meeting start time in accordance with CME regulations)
- Company logo on patron signage throughout the activity
- Company logo in activity program noted as a Platinum Patron
- One full-page color advertisement in activity program (Only 4 available)
- Complimentary registration for (6) company representatives
- One minute company introduction at beginning of activity
- Exclusive top-placement in exhibit hall
- Patron level ribbons on name badges
- One 6' exhibit table

Gold Level

- Company logo on SSRF website noted as a Gold Patron with clickable link to your website
- Home Page Banner on SSRF website for 2 months.
- Company logo on patron signage throughout the activity
- Company logo in activity program noted as a Gold Patron
- One full-page black & white advertisement in activity program (Only 4 available)
- 50-words or less company description in activity program
- Complimentary registration for (4) company representatives
- Priority placement in exhibit hall
- Patron level ribbons on name badges
- One 6' exhibit table

## Silver Lev<mark>el</mark>

- Company name on SSRF website noted as a Silver Patron
- Company name on patron signage throughout the activity
- Company name in activity program noted as a Silver Patron
- 50-words or less company description in activity program
- Complimentary registration for (3) company representatives
- Assigned placement in exhibit hall
- Patron level ribbons on name badges
- One 6' exhibit table

## <mark>Bron</mark>ze Level

- Company name on SSRF website noted as a Bronze Patron
- Company name on patron signage throughout the activity
- Company name in activity program noted as a Bronze Patron
- Complimentary registration for (2) company representatives\*
- Assigned placement in exhibit hall
- Patron level ribbons on name badges
- One 6' exhibit table\*

\*Additional company repr<mark>esenta</mark>tives and tables may not be purchased at this patron level

\$7,500

\$10,000

Additional Exhibitor Support

## **PACKAGE ADD-ONS**

## **FOOD & BEVERAGE STATIONS**

Your exhibit booth will be strategically placed next to your selected food or beverage station. This is a great oppotunity to ensure that your sales representatives will be able to interact with the attendees.

Food & Beverage Station Perks:

- Ability to provide cocktail napkins with your company logo on them
- Ability to provide coffee mugs with your company logo on them (Available to Coffee/Tea Hosts only)
- Company signage will be provided at a station

## **COCKTAIL RECEPTION**

Sponsor the Southern States Rhinology Foundation Thursday Night Cocktail Reception. Signs will be displayed at the Cocktail Reception.

## **USB DRIVES**

Have your company's logo on a USB drive that is distributed out to all attendees. The USB drives will contain all speaker lectures from the meeting.

## AUDIO/VISUAL & TECHNICAL SUPPORT

When you support audio & visual, company signage (printed or electronic) will be on display for all attendees to see noting your support.

## **ONLINE MARKETING**

### Online Banner\*

 $(7.5" \times 1")$  Your advertisement will be featured on our website. Includes a clickable link to your website.

\*Limited availability. Included in Platinum and Gold Levels.

### Company Spotlight

Features your logo, clickable link to your website, headshot of your local sales representative, contact information, and a short 50-words or less "About Us".

### **PRINT MARKETING**

Conference Program Advertisement Have your company's ad featured in our 2012 Southern States Rhinology Course Spring Meeting Program.

## **FOOD & BEVERAGE**

	Coffee/Tea*	\$1,000
	Soft Drinks/Water	\$600
	Snack Breaks	\$400

\*Only two available

## **COCKTAIL RECEPTION**

Cocktail Sponsor

\$1,500

\$1,000

\*Only two available

## **USB DRIVES**

Logo on USB drive\*

\*O<mark>nly on</mark>e available

A/V & Technical Support*	\$1,500	
*		

\*In<mark>clude</mark>d in Platinum Patron Level

Company Logo & Clickable Link		
H <mark>ome P</mark> age Ban <mark>ner (7.</mark> 5″ x 1″)	\$4 <mark>00/m</mark> o.	
Sin <mark>gle P</mark> age Banner (7.5″ x 1″)	\$300/mo.	
Company Spotlight		
H <mark>ome P</mark> age (3.5″ x 4.5″)	\$500/mo.	
Single Page (3.5 <mark>″ x 4.</mark> 5″)	\$3 <mark>50/m</mark> o.	

Conference Programs	
Full Page* (5.5" x <mark>8.5")</mark>	\$2 <mark>00/</mark> ea.
Half-Page* (4.25" x 5.5")	\$1 <mark>25/</mark> ea.
Q <mark>uarter</mark> -Page* (4. <mark>25″ x</mark> 2.75″)	\$ <mark>75 /e</mark> a.
*Additional \$125 for color (Limited availability	

## **Registration Form**

CONTACT INFORMATION	$7^{\text{REGISTRATION TOTAL}}$	
Company Name	Support Level Subtotal	\$
Main Contact Name	Add-On Option Subtotal	\$
	Print Marketing Subtotal	\$
City State Zip Code	Online Marketing Subtotal	\$
Email (req.)	TOTAL	\$
Phone # Fax #		ION
EXHIBITOR ATTENDEES	8 □ Check (make payable	to SSRF)
Main Attendee/Name Badge 1 Email	D AMEX D MC	
ames of Additional Attendees (refer to patron level for # of reps allowed):	🗆 VISA 🛛 Disc	cover
CHOOSE A SUPPORT LEVEL Before April 6: After April 6:	Card Number	
□ Platinum \$10,000 □ Platinum \$10,100 □ Gold \$7,500 □ Gold \$7,600 □ Silver \$5,000 □ Silver \$5,100	Exp. Date	CID
□ Bronze* \$3,000 □ Bronze* \$3,100	Name as it appears on card	
CHOOSE AN ADD-ON OPTION □ Coffee/Tea - \$1,000 □ Cocktail Reception - \$1,500		
□ Soft Drinks/Water - \$600 □USB Drives - \$1,000	Billing Address	
□ Snack Breaks - \$400 □ A/V Support - \$1,500	City	
QTY TOTAL Additional Rep - \$200 each \$		
*Above what is noted in patron level	State	Zip
□ Additional Table - \$500 each \$		RMS/PAYMENT
CHOOSE PRINT MARKETING	Submission Ch	ecklist:
Conference Program Advertisement	Registration	
□ Full Page (5.5" x 8.5") - \$200 □ Half-Page (4.25" x 5.5") - \$125	Paymen	•
Quarter-Page $(4.25'' \times 2.75'') - $75$	Submit Vi	a:
Add Color - \$125	Online	
CHOOSE ONLINE MARKETING	www.southernstatesrl	ninology.org
Online Company Logo & Clickable Link on Website:	Fax	
Home Page Banner $(7.5'' \times 1'') + 400/mo$ .	(305) 422-3	327
□ Single Page Banner (7.5″ x 1″) - \$300/mo.	Mail	
Online Company Spotlight/Editorial:	SSRF 6134 Poplar Blut	f Circle
$\Box$ Home Page (3.5" x 4.5") - \$500/mo. $\Box$ Single Page (3.5" x 4.5") - \$350/mo.	Ste. 101	
□ Single Page (3.5″ x 4.5″) - \$350/mo.	Norcross, GA 3	0092

Contract

#### EXHIBITOR CONTRACT TERMS

- 1. If purchased, each company will have one (1) table for the Annual Southern States Rhinology Course (SSRC).
- 2. Exhibitors are required to have a representative at their table at all times during exhibit hours.
- The number of sales representatives allowed to exhibit at the meeting are based upon number assigned in patron level. Each
  additional representative is \$200.
- 4. Exhibitor set-up begins at 5:00PM Wednesday, May 2, 2012 and break-down must be completed by 3:00PM on Friday, May 4, 2012.
- 5. All sound equipment must be regulated so that it does not disturb neighboring exhibits.
- 6. Southern States Rhinology Foundation (SSRF) reserves the right to determine at what point sound constitutes interference with others and must be discontinued. Due to regulations by the music industry regarding music at public meetings, conventions and shows, exhibitors may not play music during the trade show, either live or recorded.
- 7. Exhibitors will not be permitted to assign, sublet or share with others any part of the space allotted to them.
- 8. SSRF authorizes exhibitors to make retail sales of tangible personal property or service subject to sales tax. The exhibitor shall be solely responsible for any local, state or federal tax liability resulting from this contract or other tax implication arising from activities while exhibiting at the meeting.
- 9. Booths must be kept clean. The floor and display areas of the booth must be clear of debris. Exhibitors will be liable for any extra clean-up costs incurred due to displays, food machines and other means.
- 10. Use of electrical current is confined to lighting or the operation of such equipment that is harmless, noiseless and does not release undesirable odors.
- 11. Objectionable practices by exhibitors or official suppliers should be reported immediately to SSRF management and not after the show is completed.
- 12. No children under 16 years of age will be allowed in the exhibit area at any time, unless accompanied by an adult.
- 13. It is agreed that SSRF and the host facility shall not be liable for any damage to, or destruction of, any exhibit from any cause or for the theft or disappearance of any exhibit or any property contained in or about the exhibit booth area.
- 14. The exhibitor agrees to indemnify and hold harmless SSRF and the host facility or their employees or their representatives against any and all liabilities for damage, injury or loss to all persons and any and all claims arising out of acts or omissions of exhibitors, their employees or their representatives.
- 15. SSRF will only refund exhibitors who are pre-registered the cost of booth space and will not be held responsible or liable for charges or damages for any failure of performance due to acts of nature, labor disputes, and shortage of materials, governmental authority, or other circumstances beyond reasonable control of either party.
- 16. Neither SSRF nor the Kiawah Island Resort maintains insurance covering property brought onto or stored on the aquarium's premises by exhibitors and it is the responsibility of the exhibitor to obtain or maintain such coverage at their own expense.
- 17. Exhibitors will not offer educational/training programs within the show facility simultaneous to the SSRC and related programs.
- 18. This agreement includes a one-time list of pre-show and post-show attendees.

#### BOOTH CONSTRUCTION

- 19. All electrical work and electrical wiring must be approved and installed in accordance with regulations established by the officials of the Fire Marshal's Office.
- 20. No construction will be allowed at the s<mark>ides or</mark> above the booth that may obscure the view of any adjacent booths.
- All materials used for decorating must be flameproof.
- 22. Construction and signs that are above 8 feet in height must be approved by the SSRF.
- 23. All applicable cities, county and state codes and ordinances must be complied with as well as those of the host facility.
- 24. Nothing shall be posted on, tacked, nailed or otherwise affixed to columns, walls, floors or other parts of the buildings, furniture or equipment.
- 25. In order to meet the set-up deadline, the SSRF management reserves the right to order labor to set-up any exhibit that is not in the process of being erected by 6:00AM Thursday, May 3, 2012. The cost for this labor will be paid by the exhibitor. All exhibits must be fully broken down by 3:00PM, Friday, May 4, 2012.
- 26. The interpretation of all rules and regulations is the responsibility of the SSRF Executive Committees or their designated representative. All decisions of said group or representatives are final.

### **REFUND POLICY**

27. Cancellations for all registered exhibitors 30+ days prior to Wednesday, May 2, 2012 are eligible for 50% refund. Cancellation 29 days or less before Wednesday, May 2, 2012 are not eligible for a refund.

#### Signature:

Date:

By signing this document, I agree and adhere to all policies and regulations. I guarantee payment in full due to the amount indicated on the exhibitor registration form before or on the date of the meeting or I understand that my company will not be able to exhibit. If for any reason, the 2012 SSRC Annual Meeting must be cancelled, management is not liable for any costs other than entry space fees that are already pre-paid. If the date or location must be changed for any reasons beyond management's control, it is agreed that the booth fee is non-refundable as a date or location change will be provided. Should my company decide to cancel this agreement and not exhibit at the event, a 50% refund will be issued if cancelled 30+ days prior to Wednesday, March 30, 2011. Cancellations 29 days or less before Wednesday, May 2, 2012 are not eligible for a refund. Must allow 68 weeks for refund processing.



## AUDIO/VISUAL & SHIPPING INFORMATION FORM

Please return completed form NO later than Friday, March 11, 2011 to:

Barbara Steele - Conference Services Kiawah Island Golf Resort One Sanctuary Beach Drive Kiawah Island, SC 29455 Phone: 843-768-2766, Fax: 843-768-2736 Barbara\_Steele@kiawahresort.com

CONFERENCE NAME: 2011 SSRF Annual Meeting

### **EXHIBITOR NAME/COMPANY:**

**FUNCTION DATES:** <u>March 31-April 2, 2011</u> \*Please note: Completed, signed Order Forms must be returned (2) weeks prior to event to be serviced.

OWER CORDS	AUDIO/VIDEO EQUIPMENT				
TY. COST Wireless Mouse - \$50	QTY. COST DVD/VHS Package (52" LCD Monitor) - \$500				
AC Power Cord - \$10 AC Powe <mark>r Str</mark> ip (6-Way) - \$10	DVD/VHS Package (32" LCD Monitor) - \$325           Mini DV Cam (Tripod Included) - \$250           V           VGA Extension Cable - \$35				
NTERNET Hard-Wir <mark>e Lin</mark> e - \$100	DVD Player/VHS Player - \$75 CD Player - \$55				
TOTAL AMOUNT TO CHARGE TO ROOM/CREDIT CARD \$					
BILLING: Charge to Room Credit card type: VISA MasterCard					
redit Card number:	Exp. Date:				
lame:	Title:				
ddress:					
n advanc <mark>e and</mark> will be charged a <mark>n addit</mark> ional fee.	n standard 115-volt outlets must furnish information at least (2) weeks				

tote: Special servicing or wining will be charged at prevailing rate for materials and labor. Requests within 2 weeks of event may be charged additional fees. All extension cords, bulbs, furniture and linens are property of Kiawah Island Golf Resort and may not be taken from the premises. If not returned, applicable charges will apply.

**FREIGHT INFORMATION:** Any boxes or freight will require a \$5.00 per box handling fee. Exhibits and larger boxes (over 50 lbs.) will incur an additional fee (minimum of \$25.00 per piece). To insure that your freight is delivered to the proper destination, please address to:

Barbara Steele Conference Services Office Kiawah Island Golf Resort 1 Sanctuary Beach Drive Kiawah Island, SC 29455 ATTN: SSRF 3/31/11



Southern States Rhinology Foundation 6134 Poplar Bluff Circle, Suite 101 Norcross, GA 30092 Phone | (770) 613-0932 Fax| (305) 422-3327

www.southernstatesrhinology.org